



➤ **Mark J. Zummo**

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Mr. Zummo is a partner and member of Kohlen & Patton's Business Law and Transactions Practice Group. He joined the firm in 1981. His practice is devoted primarily to the areas of corporate law and securities law.

Mr. Zummo has represented family-owned, private, and publicly-held businesses in a wide variety of industries, including accounting, architectural and other professional service firms; restaurant and other franchised systems; healthcare providers; and manufacturing and distribution companies. He has worked extensively in the following areas:

- Selection, formation and organization of business entities, including preparation of shareholder, partnership and operating agreements, buy-sell agreements, employment agreements, and stock option, deferred compensation and other executive benefit plans;
- Business succession planning;
- Mergers and acquisitions;
- Franchising;
- Securities and finance, including initial and secondary public offerings, Exchange Act reporting, private securities offerings, going private transactions, and venture capital financings; and
- Commercial real estate development, construction and leasing.

Mr. Zummo has been a featured speaker at seminars and programs sponsored by several organizations and associations, including the Cincinnati Bar Association and the American Institute of Architect's Large Firm Roundtable.

In addition to his law practice, Mr. Zummo is a member of the Board of Trustees and Executive Committee of The Visiting Nurse Association of Greater Cincinnati and Northern Kentucky, a non-profit agency that provides home health care in the Greater Cincinnati area. He is also a member of the Board of Trustees of the Skyline Chili Neighborhood Foundation, a private charitable foundation that supports neighborhood development projects. Mr. Zummo was a member of Leadership Cincinnati Class XXII - 1999, and has been recognized as an Ohio Super Lawyer by *Law & Politics* in conjunction with *Cincinnati Magazine*.

Areas of Practice:

Business Law and Transactions
Franchising and Distribution
Real Estate
Employment Law
Tower Land Title Agency, Inc.

Admitted to Practice:

State of Ohio (1980)
U.S. District Court, Southern District of Ohio
(1980)
Title Insurance Agent, State of Ohio (1991)

Professional Memberships:

Cincinnati Bar Association
Ohio State Bar Association
American Bar Association
Forum on Franchising
Business Law Section
Real Property & Probate Section
Taxation Section

Education:

J.D. University of Cincinnati College of Law
(1980), Law Review (1978-1980)
B.A., University of Virginia (1977), with High
Distinction, Member of Phi Beta Kappa

Professional Publications:

Trade Secrets Handbook for Franchise and
Distribution Companies—Member
Editorial Board (ABA Forum on Franchising)